



REQUEST FOR EXPRESSIONS OF INTEREST

LAGOS, NIGERIA

LAGOS METROPOLITAN AREA TRANSPORT AUTHORITY (LAMATA)

Project Title: CNG 1053 - LAGOS STRATEGIC TRANSPORT MASTER PLAN PROJECT (LSTMPP) 1

Contract Title: Consultancy Services for the Development of Freight Regulatory Policy Framework for Lagos State

LASG/LAMATA/AFD/CS/IPC/QCBS/CIPD/04-21

Date: March 20th, 2025

The Lagos State Government through the Federal Republic of Nigeria has received financing from Agence Française de Développement ("AFD") for the Lagos Strategic Transport Master Plan Project (LSTMPP 1) and intends to use part of the funds thereof for payments under the following service: **Consultancy Services for the Development of Freight Regulatory Policy Framework for Lagos State.**

Objective and Outputs of the Consultancy

The Lagos Metropolitan Area Transport Authority (LAMATA) aims to establish a robust legal foundation for effective implementation and enforcement of freight and logistics regulations. The goal is to enhance efficiency, safety, and sustainability while minimizing inefficiencies and bureaucracy, strengthening security, and promoting environmentally friendly practices. The framework will support infrastructure development, drive technological innovation, and ensure clear compliance and enforcement mechanisms. Additionally, it aims to encourage stakeholder collaboration, invest in workforce development, and align with broader policy objectives such as economic growth

The consultancy service will interphase with other similar and relevant services, and the three main outputs of the Consultancy Services are;

Output 1 – Benchmark, Diagnostic and Assistance to Freight Policy Definition;

- 1.1 **International Benchmarking of Freight Regulations, Regulatory Frameworks and regulatory performance:** Benchmark cities, Data Collection and Research, Analysis and Synthesis.
- 1.2 **Stakeholders identification and engagement;** Stakeholder Mapping, Analysis, Stakeholder Engagement Plan, Stakeholder Consultation, and Communication.
- 1.3 **Comprehensive review of the existing Regulatory Framework;** Review of current Regulatory Framework, Identification of Gaps and Challenges, Opportunities for Improvement and Alignment, Stakeholder Consultation and Feedback, etc
- 1.4 **Participation in the Freight Policy Drafting Process;** Collaboration and Coordination, Expert Input and Recommendations, Review and Feedback, Stakeholder Engagement, etc

Output 2 – Development of New Freight Regulatory Framework;

- 2.1 **Defining the High-Level Freight Regulatory Frameworks:** High-Level Framework Development, Comparison and Gap Analysis.

- 2.2 **Drafting of the new Regulation;** Regulatory Development Process, Incorporation of Findings and Recommendation, Clarity and Effectiveness, Review and Feedback.
- 2.3 **Monitoring and Follow-up of the Freight Regulatory Framework;** KPI Development, Data Collection and Management, Regular Monitoring and Reporting, Stakeholder Engagement and Feedback, Continuous Improvement and Adjustment.

Output 3 – Capacity Building;

- 3.1 **Training Needs Assessment;**
- 3.2 **Capacity Building Plan**
- 3.3 **Training Delivery;**
- 3.4 **Monitoring and Evaluation, etc**

The Lagos Metropolitan Area Transport authority (LAMATA) hereby invites eligible consultants to show their interest in delivering the service described above.

This Request for Expressions of Interest is open to: **Consulting Firms.**

The service is anticipated to start by: **September 2025, over a period of 16 months.**

Eligibility criteria to AFD financing are specified in sub-clause 1.3 of the "Procurement Guidelines for AFD-Financed Contracts in Foreign Countries", available online on AFD's website: <http://www.afd.fr>.

The Applicant shall submit only one application, either in its own name or as a member of a Joint Venture (JV). If an Applicant (including any JV member) submits or participates in more than one application, those applications shall be all rejected. However, the same Subconsultant may participate in several applications.

If the consultant is a Joint Venture (JV), the Expression of Interest shall include a copy of the JV Agreement entered into by all members. Alternatively, a letter of intent to execute a JV Agreement in the event of a successful proposal shall be signed by all members and submitted with the Expression of Interest, together with a copy of the proposed Agreement. In the absence of this document, the other members will be not considered as Subconsultants. And consequently, experiences and qualifications of Subconsultants will not be taken into account in the evaluation of the applications.

Interested consultants must provide information evidencing that they are qualified and experienced to perform this Service. For that purpose, documented evidence of recent and similar services shall be submitted.

Determination of the similarity of the experiences will be based on:

- The contracts size
- The nature of the Services: urban transportation planning, Development of Freight Policy and Regulatory Framework, and transport facility management.
- The technical area and expertise: Urban Transport Planning, Public transport planning, Freight Development, Development of Regulatory Framework and training
- Experiences in locations with similar socio-economic characteristics with Lagos, Nigeria

LAMATA will also take into account during the evaluation of the applications the following items:

- Availability of technically skilled and sufficient personnel to effectively execute the assignment
- Relevant experience in projects of similar nature and complexity
- Team composition and adequate balance between international and national (local) expert with requisite technical skills.

In case of JV or Consortium:

- General introduction about the leading firm and its potential partners;
- Justification of consortium or JV in those both cases: complementary capacities and key technical fields of the consortium;
- List of relevant experiences and brief description of similar projects/assignments addressing requirements described above in terms of the scope of work;

Among the submitted applications, LAMATA will shortlist a maximum of six (6) Applicants, to whom the Request for Proposals to carry out the Services shall be sent.

An AFD's standard form of Statement of Integrity, Eligibility and Social and Environmental Responsibility, duly signed by the Firm/JV, must be provided with the application. **A copy could be downloaded from the AFD website (<https://www.afd.fr>)** or through this link: <https://bit.ly/347wmhJ>. The consultant may request a hard or soft copy from LAMATA.

One original and two copies of the EOI must be delivered no later than **Thursday, April 17, 2025 by 3 :00 p.m:**

- to the address below in a sealed envelope clearly marked Expression of Interest for Consultancy Services for the Development of Freight Regulatory Policy Framework for Lagos State (in hard copy and soft copy in CD format);
- **or** in by email in PDF format to bids@lamata-ng.com with clear indication of the title in the subject.

Head of Procurement

Lagos Metropolitan Area Transport Authority (LAMATA),

LAMATA Place, Km 15, Ikorodu Road, Ketu-Ojota Cloverleaf Interchange, Ketu, Lagos, Nigeria.

Telephone: 01-2702778-82

E-mail: bids@lamata-ng.com

Interested Applicants may obtain further information at the address above by a written procedure.