



**LAGOS STATE GOVERNMENT  
MINISTRY OF WEALTH CREATION AND EMPLOYMENT**

**INVITATION FOR EXPRESSIONS OF INTEREST [EOI] FOR DEVELOPMENT OF INDUSTRIAL LEATHER HUB IN MATORI, LAGOS, NIGERIA  
DATE OF PUBLICATIONS: NOVEMBER 30, 2020 – 11<sup>th</sup> December 2020.**

**1.0 BACKGROUND**

The Lagos State Government [LASG] through its Ministry of Wealth Creation and Employment [MWC&E] seeks to accelerate sustainable wealth creation through youth entrepreneurship development and, the growth and development of Micro, Small and Medium Enterprises Sector with emphasis on the Informal Sector and start-ups in the State in a bid to drive its economic goals.

In this regard, Lagos State Ministry of Wealth Creation and Employment is establishing Three (3) sector dedicated Industrial Hubs across the State which will provide the much needed infrastructure and ancillary services to support the value chain of the sectors.

Lagos State has a diverse and extensive self-sustaining leather industry with a developed value chain and one (1) of the industrial hubs being proposed is the leather Industrial Hub to be situated at Matori, Oshodi.

This will be a dedicated location for all things leather. It will serve as an accelerator and incubator to scale up established businesses, for small entrepreneurs to access co-working space and common tools as well as an avenue to empower artisans in the leather value chain in Lagos State with required skills.

The proposed Hub will also serve as a centre for boosting intensive fixed-term programs aimed at scaling up established business through workshops, mentoring and opportunities. It is envisaged that the hub will complement the Government's effort at creating opportunities of wealth and job creation for the teeming population in Lagos State as well as take advantage of the industries comparative advantage to drive the State's economy.

The Ministry of Wealth Creation and Employment within the context of the State's extant Public Procurement Law now invites Expression of Interests from reputable and experienced international and local firms/consortia, to participate in a competitive tender process for the provision of the works and services detailed herein.

**2.0 PROJECT SCOPE**

The envisaged scope of works will include but not limited to the provision of the works and services categorized into Three (3) lots as stated below. Eols may be for individual, combined or all the Lots.

**LOT 1. Construction of the Hub:**

The construction of the Industrial Hub and support infrastructure shall include but not limited to the following:

- a. Production center; Road infrastructure; Office spaces, stores and shops; Training school
- b. Car parking spaces; Water system; Sewage and waste systems; Ancillary works; and Generator house.

**LOT 2. Equipment Supply:**

The provision of best- in -class industry equipment that will promote operational efficiency, effectiveness of the hub's primary activities, asset life cycle, safety, and compliance with best practice regulatory requirements. These include but are not limited to

- a. Industrial leather sewing machines; Filling machines; Cutting machines;
- b. Sole Presser; Skiving machines;
- c. Security equipment such as CCTV, alarms, Solar power equipment; and 250 KVA generator.

**LOT 3. Operations of the Hub**

The Operations of the hub shall include capacity building and training of artisans and interested youths within the State.

The operator must have extensive skills, expertise and knowledge of the leather value chain, the technical expertise to operate and manage a self-sustaining hub as well as provide the requisite training which include but not limited to Wet Processing, Grading, Exotic Leather Processing, Effluent Treatment, Management and Informatics.

**3.0 REQUIREMENTS FROM INTERESTED PARTIES**

In order to be pre-qualified, the prospective firms or consortia must possess the relevant experience to provide the works or services required in the chosen Lot. They are required to submit comprehensive information as follows:

- a. Full name and nationality (country of registration) of the company and contact person, postal address, telephone, e-mail addresses;

- b. Ownership structure including name(s) of shareholders and percentage shareholdings;
- c. Company registration with Corporate Affairs Commission (CAC) including Certificate of Incorporation, certified true copies of Memorandum and Articles of Association and CAC Form C07 or the equivalent;
- d. Most recent 3-Years (2017-2019) Audited Financial Statements and latest Management Accounts;
- e. Most recent 3-Years (2017-2019) Company Tax Clearance Certificates;
- f. Copies of VAT Registration with TIN number and evidences of VAT remittances for the last 3 years;
- g. Evidence of specific experience in two (2) similar contracts executed within the last Five (5) years with evidence of Letters of Award and Certificate of Job Completion. Details of job executed should include the following details:
- h. (i)Name of Project, Brief Description and Client, (ii) Scope of work, (iii)Nature of Contract, Role in Contract (lead contractor, sub-contractor etc.), (iv) Name and address of related client's referee;
- i. Evidence of Registration in appropriate class with Lagos State Public Procurement Agency for the submitted bid;
- j. Safety, Security, Health and Environment (SSHE) Policy and Evidence of Management's commitment to the policy;
- k. Quality Assurance and Quality Control Policy and Plan along with ISO Certification (if available);
- l. Project team, including specialist consultants and a list of key personnel and organizational chart, their qualifications and relevant experience;

**4.0 CONSULTANCY (LOT 3):**

Respondents shall be shortlisted and suitable Consultants shall be invited for the collection of Request for Proposals (with Terms of Reference (TOR) In addition to the above Qualification criteria, Consultants are expected to submit their Technical Proposal.

It is pertinent to note that preference shall be given to submissions that demonstrate exceptional value for money and operational delivery.

**5.0 COLLECTION OF BIDDING DOCUMENTS**

A complete set of Bidding Documents in English Language should be purchased by interested firms or consortia at the Ministry of Wealth Creation & Employment on the submission of written application to Permanent Secretary, Ministry of Wealth Creation & Employment, Block 6, Room 202, The Secretariat Ikeja and upon payment of a non-refundable fee of 20,000.000 for each Lot of interest.

**6.0 SUBMISSION OF BIDS**

Interested firms or consortia may obtain further information via email to [wealthcreation@lagosstate.gov.ng](mailto:wealthcreation@lagosstate.gov.ng) between 09.00 am to 5.00 pm weekdays **not later than 1 week** from the date of this publication.

All bids must be accompanied by a Bid Security of 1% of the Bid Price.

The EOI submission for one, two or all of the services should include:

One (1) original copy and Three (3) other copies to be delivered in a **sealed envelope** clearly marked "**EOI- for Lot of interest**" and submitted **not later than 2 weeks** from the date of this publication to the address below, on or before **12 noon** Nigerian time on the said date.

**Attention**

Office of the Permanent Secretary  
Lagos State Ministry of Wealth Creation and Employment  
Block 6, 2<sup>nd</sup> Floor  
The Secretariat  
Alausa, Ikeja  
Lagos, Nigeria

It should be noted that this invitation does not constitute a commitment on the part of LASG and/or the Lagos State Ministry of Wealth Creation and Employment to award the project to any firm or consortium expressing interest.

Furthermore submission of documents shall not entitle any of the interested parties to any claims against LASG and/or the Lagos State Ministry of Wealth Creation and Employment by virtue of such firm or consortium having responded to the EOI invitation.

All costs incurred by respondents as a result of this EOI invitation and any subsequent requests for information shall be for the respondent's account only.

Signed  
**B.A. Dapo-Thomas (Mrs)**  
Permanent Secretary